



Avocations - Mountaineering

Information regarding specific mountain climbing activities is obtained from the application and the Avocation Questionnaire (ORD 9098A). Whether an offer is made with or without an extra premium depends on the details provided by the 9098A, along with other information included in the application. The Questionnaire is made a part of the policy/contract once issued.

Extra Premium amounts:

Class	Annual Extra	Class	Annual Extra	Class	Annual Extra	Class	Annual Extra
1	\$2.50	3	\$5.00	5	\$10.00	7	\$20.00
2	\$3.75	4	\$7.50	6	\$15.00	8	\$25.00

Experience, training, location, difficulty, number of climbers in the party and grade of the climb, physical conditioning of the climber, and if any, club affiliation, must all be considered when evaluating the risk presented by mountaineering. This sport generally can be broken into three separate activities:

Trekking – Trekking is a form of walking, undertaken with the specific purpose of exploring and enjoying the scenery. It usually takes place on trails, in areas of relatively unspoiled wilderness. The most significant hazard present in the trekker is the location of the trek (i.e., the more hazardous the location, the more hazardous the trek).

Climbing – This can be broken into three specialties:

- ▶ Artificial Climbing Walls – Indoor Climbing is an increasingly popular form of climbing performed on artificial structures that attempt to mimic the experience of real rock climbing in a more controlled environment. Because of the controlled situation when dealing solely with ACW's, there is negligible mortality risk.
- ▶ Rock – Basically, rock climbing can be defined as climbing on any steep rocky terrain. Participants generally have to ascend on hands and feet, usually employing special equipment that may include thick rubber-soled boots or other special shoes, rope, and steel spikes, known as pitons, which are driven into the rock as an aid to climbing.

Most accidents related to climbing activities involve some degree of the following:

- Climbing un-roped
- Climbing alone (Soloing)
- Failure to check systems
- Using inadequate equipment or protection
- not wearing a hardhat
- Inadequate experience

Rapidly changing weather conditions and physical ailments that arise in upper elevations are additional hazards that add to the mortality risk.

- ▶ Ice – Individuals attempting any type of snow or ice climbing should first be experienced rock climbers. Equipment such as an ice axe, ice hammer, ice screws, pitons, crampons, and rope that all meet approved standards are the minimum essential equipment for any ice or snow climb. Ice climbing is generally considered to be more hazardous than rock climbing, in part due to the greater fragility of ice versus rock. Additionally, even crossing a glacier, while not technically considered climbing, is not without peril. Crevasses, especially those hidden beneath a snow layer, are particularly hazardous

To get an idea of how a client with Adrenal Insufficiency would be viewed in the underwriting process, feel free to use the Ask "Rx" pert underwriter on the next page for an informal quote.

This material is intended for insurance informational purposes only and is not personal medical advice for clients.

This marketing material includes an expiration date and use of this material must be discontinued as of the expiration date.

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Your Success Matters.

{Name
Phone Number
E-mail Address
Website Address}



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Navigation – Is any activity involving navigation with map and compass. The traditional form, orienteering, typically involves cross-country running, though other forms have evolved covering more difficult terrains. Participants have a map, usually of an area with which they are unfamiliar, and a compass. They attempt to visit, in sequence, control points that are indicated on the map, as quickly as possible. As with trekking, the most significant hazard present involves the location of the activity, but more remote, difficult terrains may increase the overall risk.

The following information is necessary to properly assess the risk present in the mountain climber:

- Experience (including most recent climb, total number of climbs and total length of participation)
- Location of climbs, past, present and planned (region)
- Elevations (both attained and planned)
- Any notable challenge in the climb (such as free climbing [no safety aids], soloing [climbing alone], etc)
- Seasonal nature of activity (do most climbs occur in summer, where weather less of a safety factor?)

Participation in multiple hazardous sports requires special consideration. Individual showing evidence of carelessness or attempting to set records may be uninsurable.

To get an idea of how a client with Mountain Climbing would be viewed in the underwriting process, feel free to use the Ask “Rx” pert underwriter (on the last page) for an informal quote.

Avocation	Classification Range	Preferred Category Available	ADB Availability	WP availability
Trekking (Trail Hiking)				
A & A+ countries	Standard	Preferred Best	Yes	Yes
B Countries	Standard	Preferred NS	No	No
C & D countries	1	Preferred NS	No	No
E & F countries	Decline			
Climbing				
Artificial Climbing Walls (ACW) only	Standard	Preferred Best	Yes	Yes
Rock / Mountain Climbing				
< 3 yrs experience or fewer than 6 completed climbs				
A & A+ countries*				
< 13,000 feet	Standard	Preferred NS	No	No
13,000 - 20,000 feet	1	Preferred NS	No	No
> 20,000 feet	Decline			
B Countries				
< 13,000 feet	1	Preferred NS	No	No
13,000 - 20,000 feet	3	Preferred NS	No	No
> 20,000 feet	Decline			
C & D countries				
< 13,000 feet	3	Preferred NS	No	No
> 13,000 feet	Decline			
E & F countries	Decline			
> 3 yrs experience and 6 or more completed climbs				
A & A+ countries*				
< 13,000 feet	Standard	Preferred Plus	Yes	Yes

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Avocation	Classification Range	Preferred Category Available	ADB Availability	WP availability
Rock / Mountain Climbing (cont.)				
13,000 - 20,000 feet	Standard	Preferred NS	No	No
> 20,000 feet**	3	Preferred NS	No	No
B countries				
< 13,000 feet	Standard	Preferred NS	No	No
13,000 - 20,000 feet	1	Preferred NS	No	No
> 20,000 feet**	4	Preferred NS	No	No
C & D countries				
< 13,000 feet	1	Preferred NS	No	No
13,000 - 20,000 feet	3	Preferred NS	No	No
> 20,000 feet**	5	Preferred NS	No	No
E countries				
< 13,000 feet	3	Preferred NS	No	No
13,000 - 20,000 feet	4	Preferred NS	No	No
> 20,000 feet**	5	Preferred NS	No	No
F countries				
Soloing	Decline			
Snow / Ice Climbing				
< 3 yrs experience or fewer than 6 completed climbs	Decline			
> 3 yrs experience and 6 or more completed climbs				
A & A+ countries*	3	Preferred NS	No	No
B - D Countries	5	Preferred NS	No	No
E & F Countries	Decline			
Soloing	Decline			

* Arctic Regions – + \$5.00/M to above guidelines

** Peaks > 25,000 feet – Decline

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Avocations – Mountaineering - Ask "Rx" pert underwriter (ask our experts)

Producer _____ Phone _____ Fax _____

Client _____ Age/DOB _____ Sex _____

If your client has a Mountain Climbing avocation, please answer the following:

1. What specific activity does your client participate in?

Trekking Climbing ACW Rock/Mountain Snow/Ice) Navigation

2. Where does your client participate?

North America and Western Europe (excluding Arctic regions)

North America & Western Europe (Arctic regions)

Eastern Europe

Asia (excluding Himalayas)

Asia (Himalayas)

South America

Africa

Antarctica

3. Your client generally participates in which season(s) of the year?

Winter Spring

Summer Fall

4. Describe safety equipment used (if any):

5. How long has your client participated in this activity? _____

Date Last Participated: ____/____/____

Total number of times participated: _____

Number of times participated in the last 12 months: _____

Number of times planning to participate in the next 12 months: _____

6. List formal training and qualifying certificates, licenses, etc., held. Also list membership in any organization with national affiliation and established safety rules.

7. Has your client smoked cigarettes in the last 12 months? yes no

8. Does your client have any other major health problems (ex: ex: asthma, diabetes, cancer, etc.)?

yes, please give details _____

no

After reading the Rx for Success on Primary Adrenal Insufficiency including Addison's Disease, please feel free to use this Ask "Rx" pert underwriter for an informal quote.

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